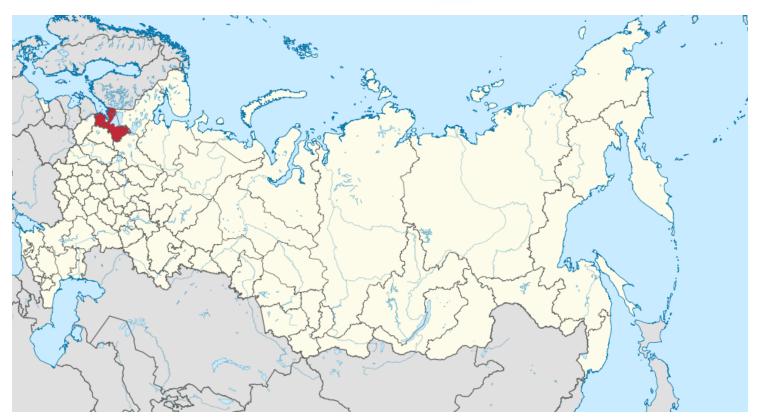
Saint Petersburg and the Leningrad region - slide package for a foreign investor







Elias Kallio October 2019



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The information in this document is compiled from a variety of sources.

The Pan-European Institute assumes no responsibility for the completeness or accuracy of the information.



1. General information

a) Geographical location



Distances from Saint Petersburg to some European capitals:

\varTheta Helsinki	300 km
\varTheta Tallinn	320 km
🖨 Riga	490 km
Moscow	630 km
Vilnius	660 km
Minsk	690 km
Stockholm	690 km
Warsaw	1030 km
\varTheta Oslo	1090 km
\varTheta Berlin	1320 km
⊕ London	2100 km
Paris	2170 km





1. General information

b) Basic facts

	Saint Petersburg	Leningrad region
Area (% of Russia's total)	1 439 km ² (0.008 %)	84 500 km ² (0.5 %)
Population (% of Russia's total)	5 383 890 (3.7 %)	1 847 867 (1.3%)
Main cities (thousand people)	-	Gatchina (93.7), Vyborg (76.4), Sosnovy Bor (68.3)
Borders with	Leningrad region	Finland, Estonia, St. Petersburg, the Novgorod, Pskov, Vologda regions, Republic of Karelia
Main industries	Machine building, metallurgy, metal-processing, energy, food, chemical and petrochemical, light industry, construction	Engineering, chemicals, forestry, agriculture, wood working, pulp and paper, food, fuel, non-ferrous metallurgy and power
Natural resources	Sand and gravel deposits, peat, clay, pebble, sandstones, loam	Forest, bauxite, slate, limestone, phosphorite, clay, granite, gravel

• St. Petersburg is second densest populated Federal subject after Moscow out of 85* Federal subjects

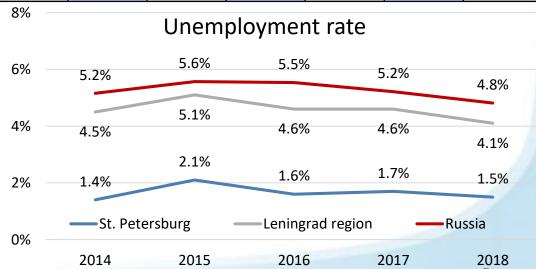


1. General information

c) Population and labor force (at the end of the year)

	2014		20	2015 2016		2017		2018		
	City	Region	City	Region	City	Region	City	Region	City	Region
Population (thousand)	5 192	1 776	5 226	1 779	5 282	1 792	5 352	1 814	5 384	1 848
Population change from previous year (%)	-	1	0.7	0.2	1.1	0.7	1.3	1.2	0.6	1.9
Development of labor force – economically active population (thousand)	2 846	913	2 905	917	2 971	922	2 991	943	3 010	930
Of which unemployed (thousand)	39	43	62	49	50	44	50	45	45	40
Level of unemployment (ILO definition, %)	1.4	4.5	2.1	5.1	1.6	4.6	1.7	4.6	1.5	4.1
Number of pensioners (thousand)	1 409	484	1 443	497	1 481	512	1 514	524	1 548	536

- Both, St. Petersburg and Leningrad region are doing quite good
 St. Petersburg is even having a constant labor shortage
- Both regions are constantly developing and new districts are build in Leningrad region, because the city of St. Petersburg is running out of space
- Leningrad region is also the only Federal subject out of 85* subjects,
 which government is completely located on a territory of another one







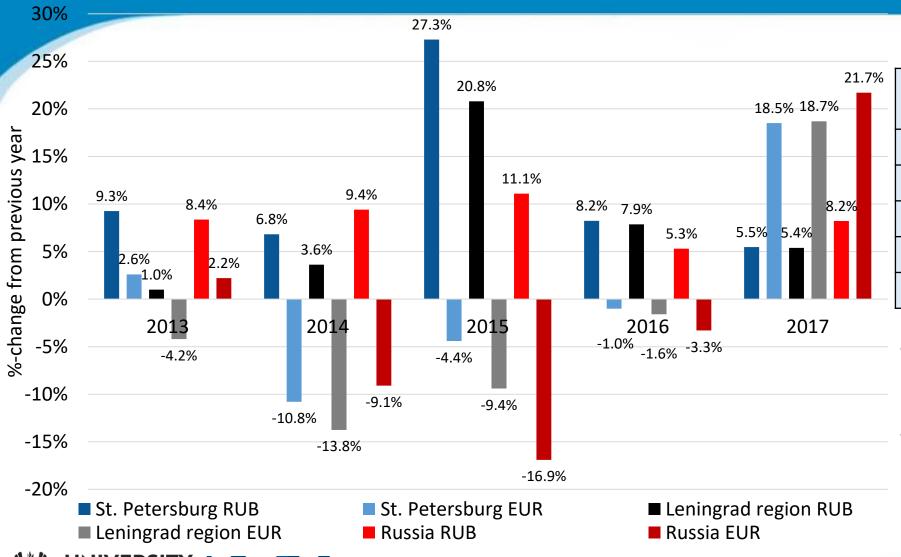
a) Saint Petersburg and Leningrad region in the economy of Russia in 2017

	Saint Pe	tersburg	Leningrad region		
	Value	Share in Russia's total	Value	Share in Russia's total	
GDP (billion €)	58.2	5.1 %	14.6	1.3 %	
Economically active population (thousand)	2 991	3.9 %	943	1.2 %	
Retail trade (billion €)	20.1	4.5 %	5.6	1.2 %	
Investment in fixed capital (billion €)	10.2	4.2 %	5.1	2.1 %	
FDI (billion \$)	5.9	3.9 %	5.3	3.5 %	
Exports (billion \$)	21.8	6.2 %	6.0	1.6 %	
Imports (billion \$)	22.9	9.6 %	3.4	1.7 %	
Enterprises (thousand)	329.9	8.7 %	25.2	0.7 %	

- In St. Petersburg all indicators are larger than in Russia on average per capita; in Leningrad region everything except number of companies, economically active population and retail trade are larger than in Russia on average per capita
- Import to St. Petersburg is almost three times larger than Russian average per capita



b) GDP of Saint Petersburg and Leningrad region



GDP of Saint Petersburg, Leningrad region and Russia, bn €

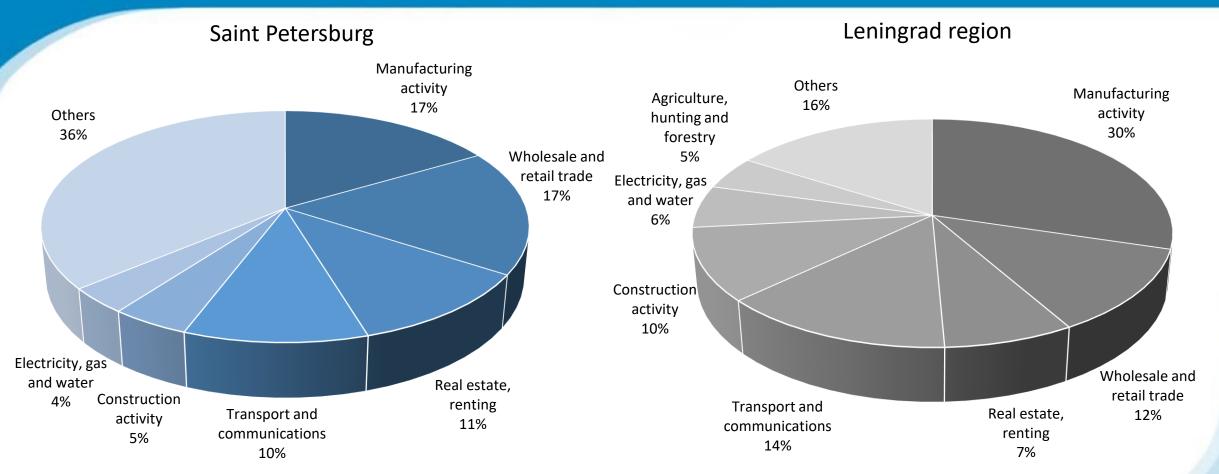
Year	Saint Petersburg	Leningrad region	Russia
2013	58.2	16.0	1 277.8
2014	51.9	13.8	1 161.7
2015	49.6	12.5	965.9
2016	49.1	12.3	933.9
2017	58.2	14.6	1 136.3

- Because of Ruble's devaluation the GDP development in RUB and EUR differs radically
- The one in EUR describes the development of real GDP and purchasing power more adequately





c) Structure of GDP in 2017



Because of small amount of natural recourses in both regions, manufacturing and high value added economic activity
is more advanced than in many other Russian regions





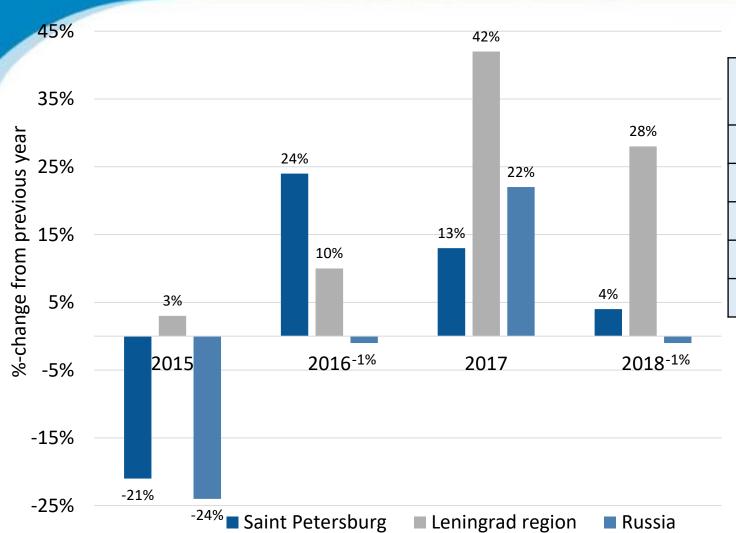
d) Investment potential ranking (out of 85* Russian regions)

	20	17	2018		
	SPb	LR	SPb	LR	
Ranking of investment potential	3	23	3	24	
Labor potential	3	27	3	26	
Consumption potential	3	26	3	25	
Production potential	2	20	2	22	
Financial potential	3	23	3	22	
Institutional potential	2	24	2	33	
Innovation potential	3	37	3	28	
Infrastructure potential	6	10	6	10	
Natural resource potential	85	48	85	48	
Tourism potential	4	26	3	25	
Ranking of investment risk	9	2	10	4	

- After Moscow, St. Petersburg is the leading economic center of Russia
- Areas of Leningrad region that are located close to St. Petersburg also benefit from this



e) Development of investment in fixed capital



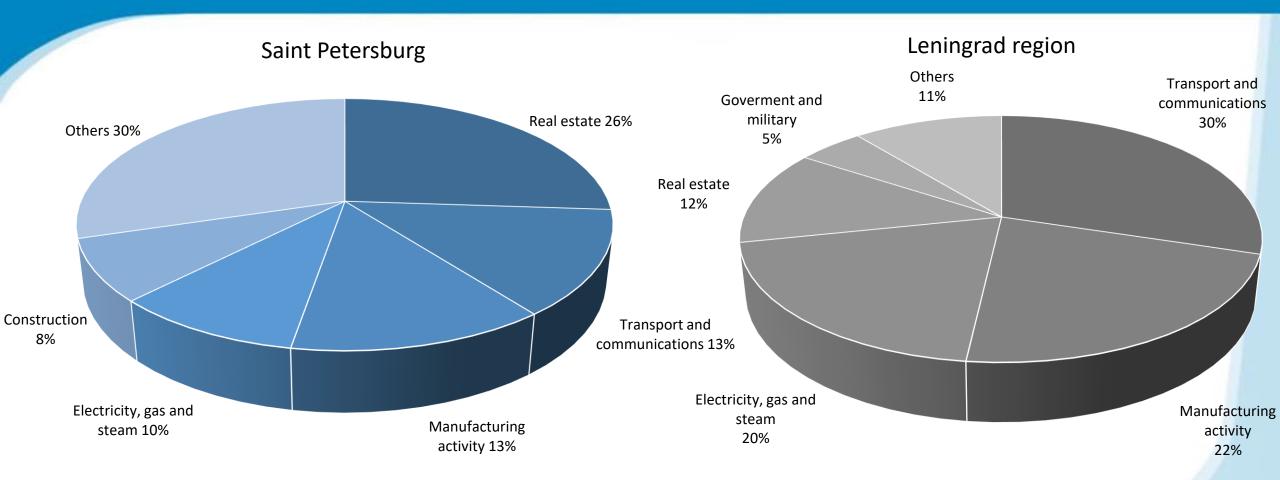
Investment in fixed capital of Saint Petersburg, Leningrad region and Russia, billion €

Year	Saint Petersburg	Leningrad region	Russia
2014	6.8	2.9	203.7
2015	5.4	3.0	154.2
2016	6.7	3.3	152.2
2017	7.6	4.7	186.0
2018	7.9	6.0	183.9

 Both, St. Petersburg and Leningrad region, are constantly above the Russian average



f) Investments into fixed capital by sectors in 2017





g) Transport infrastructure

	Saint Petersburg	Leningrad region									
	The territory of St. Petersburg and Leningrad region is the European gateway of Russia as well as a major destination and transportation hub for all the transportation modes										
Sea and river transport	 St. Petersburg is Russia's largest sea and river port in the Baltic Sea The port complex includes: The Grand Seaport of St. Petersburg (freight turnover amounted 59.3 million tons in 2018), The Lumber port, river ports on Vasilievsky Island and in the Nevsky Freight District, port facilities in Lomonosov and Kronshtadt Passenger terminal on Vasilievsky Island (regular voyages to Estonia, Finland, Latvia, and Sweden) The Baltic Sea is connected with the Black Sea through canals 	 River ports: Leningradsky, Podporozhsky and Sviritsky The length of navigable waterways over 2 000 km The total length of all rivers 50 000 km Main rivers: Neva, Svir, Volkhov and Vuoksa Sea ports: Ust-Luga (98.7 million tons in 2018), Primorsk (53.5 million tons in 2018), Vyborg (1.9 million tons in 2018), Vysotsk (18.8 million tons in 2018) 									
Airports	 Airport complex Pulkovo located 16 km south of Saint Petersburg and consists of 3 buildings, the newest one was built in 2013 Direct air links with most major countries and airlines Over 18 million passengers in 2018, the Pulkovo Airport is the 38th busiest airport in Europe 										

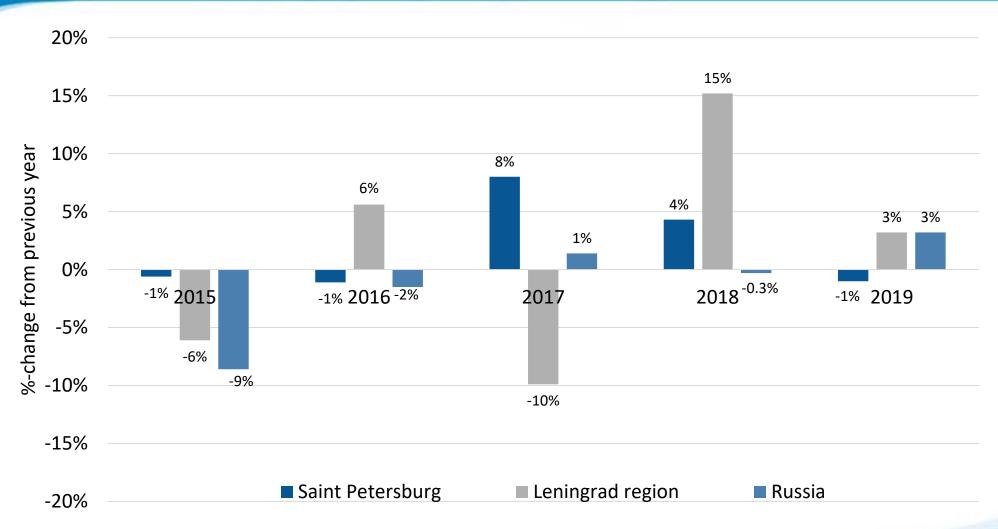


h) Transport infrastructure and cargo volumes

	Saint Petersburg						Leningrad region					
Railways	VitebskiyLength of railways –Trains to the Czech I	altiyskiy, Finlandskiy, Ladozhskiy, Moskovskiy and 432 km Republic, Estonia, Finland, Latvia, Lithuania, Moscow (4 hours) and Helsinki (3.5 hours)					 Main railway stations: Gatchina, Mga, Volkhovstroy and Vyborg Length of railways – about 2 250 km, railway density 33 km / 1 000 km² 					
Highways	Connected to EstoniSt. Petersburg Ring I	s – more than 3 000 km stonia, Finland, Moscow, Murmansk and Pskov Ring Road was opened in 2011, length – 142 km Diameter, a toll road, was opened in 2016, length – 47 km						 Length of roads – over 22 000 km 15 federal routes, 5 of which are in the International E-road network Ongoing construction of the Moscow–Saint Petersburg motorway, length 684 km 				
Public transport	Tramway system: leiTrolleybus system: p	Subway: 69 stations (124 planned), passengers in 2016 – 740 million Tramway system: length – 228 km, passengers in 2016 – 182 million Trolleybus system: passengers in 2016 – 143 million Bus system: passengers in 2016 – 450 million						Suburban ele within the Le A subway sta Leningrad re	eningrad regi ation located	on (Devyatkino) in the terri	tory of
Cargo volumes	20	13	20	14			15	20	16	20	17	
		City	Region	City	Region	Cit	ty	Region	City	Region	City	Region
Cargo traffic (million	129.4	162.5	231.3	50.3	236	5.4	40.5	268.4	41.8	280.7	49.7	
Passenger traffic (m	illion people)	1704.0	102.2	1647.0	108.7	1658	8.0	94.5	1678.0	91.9	1682.0	88.7



i) Development of industrial production



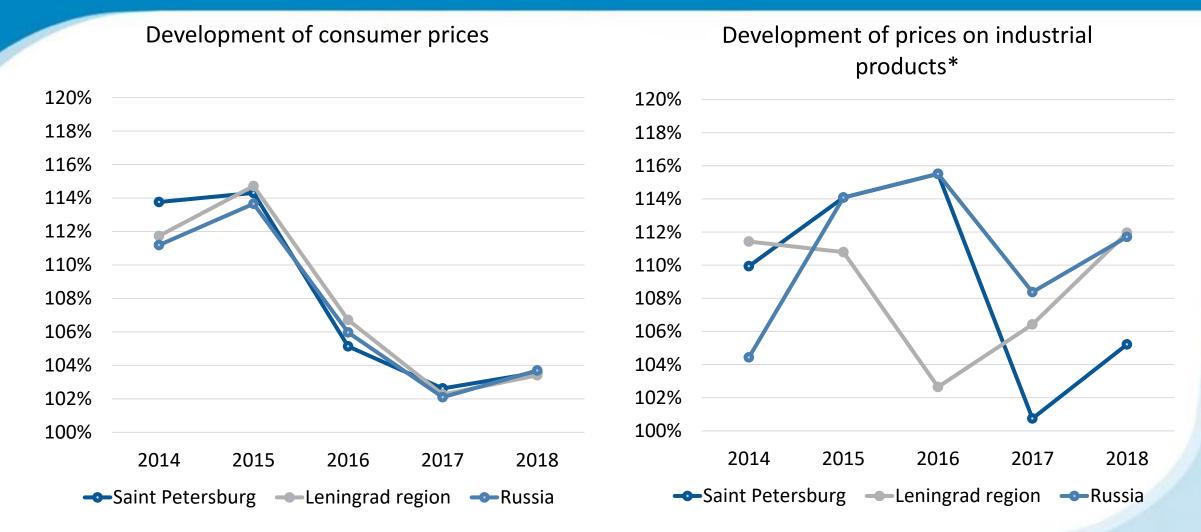


j) Development of industrial production 2015-2018 (percentage from previous year)

	20	15	2016		2017		20	18
	City	Region	City	City Region		Region	City	Region
Industrial production	93.0	99.6	103.9	103.7	105.7	100.7	105.1	105.0
Mining operations	83.1	129.6	143.9	53.5	106.3	97.8	101.4	115.4
Manufacturing activity	92.7	98.7	103.7	105.5	105.8	101.6	105.2	104.0
Electricity, gas and steam	95.3	100.1	105.7	104.8	103.2	94.8	101.5	109.6
Water and waste disposal	95.5	98.3	104.4	106.4	110.1	109.6	111.1	114.8



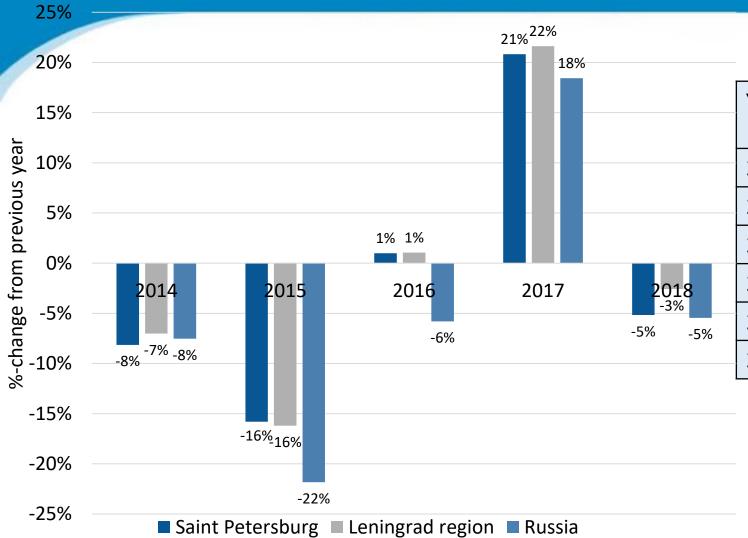
k) Development of prices* (percentage, end of the year)





^{*}mining, manufacturing industries, gas, electricity, steam, air conditioning, water, supply water disposal, waste collection and disposal and liquidation of pollution

I) Development of retail trade



Retail sales of Saint Petersburg, Leningrad region and Russia, billion €

Year	Saint Petersburg	Leningrad region	Russia
2013	21.7	5.9	559.4
2014	20.0	5.4	517.3
2015	16.8	4.6	404.4
2016	16.6	4.6	380.9
2017	20.1	5.6	451.1
2018	19.1	5.5	426.5



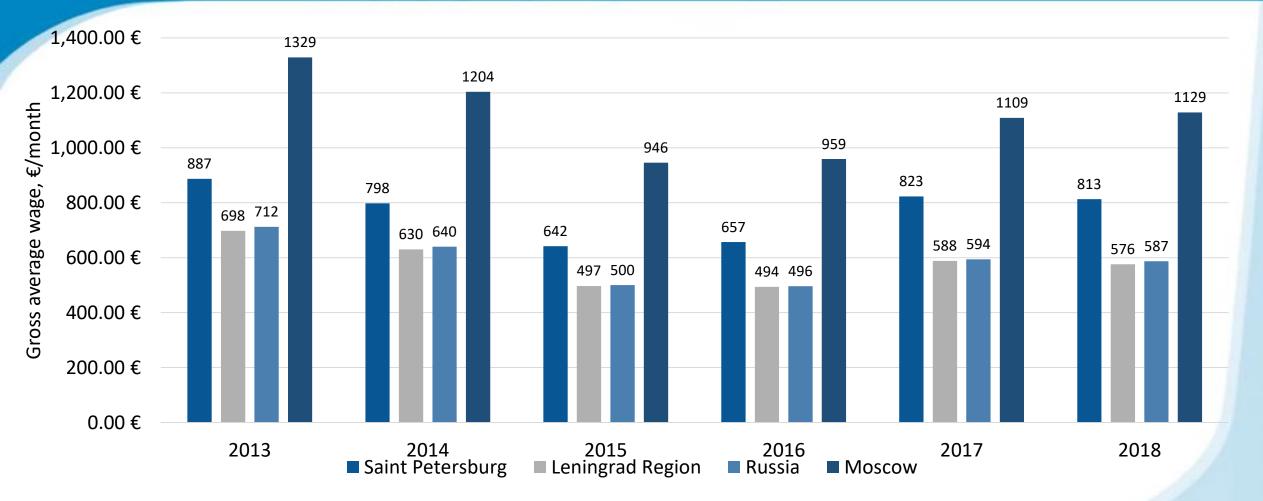


m) Distribution of enterprises and organizations by ownership (percentage of total)

	2013		2014		2015		2016		2017	
	City	Region								
State- and municipal-owned	1.6	8.5	1.6	8.4	1.4	7.9	1.5	8.3	1.5	8.1
Religious and public organizations	1.4	4.2	1.4	4.3	1.4	4.1	1.4	4.2	1.4	4.1
Private	92.1	83.0	92.2	83.2	92.6	84.0	92.7	83.6	92.7	84.0
Public-private (without foreign organizations)	0.4	1.0	0.4	1.0	0.4	0.9	0.3	0.8	0.3	0.7
Foreign-owned	2.6	1.6	2.6	1.6	2.6	1.6	2.5	1.6	2.6	1.7
Jointly Russian and foreign- owned	1.7	1.3	1.6	1.2	1.5	1.2	1.5	1.1	1.4	1.1
Others	0.1	0.4	0.1	0.3	0.1	0.3	0.0	0.2	0.1	0.3
Total	354 312	38 040	357 124	37 893	374 986	38 286	355 758	37 130	345 277	36 028



a) Development of gross average wages, €/month

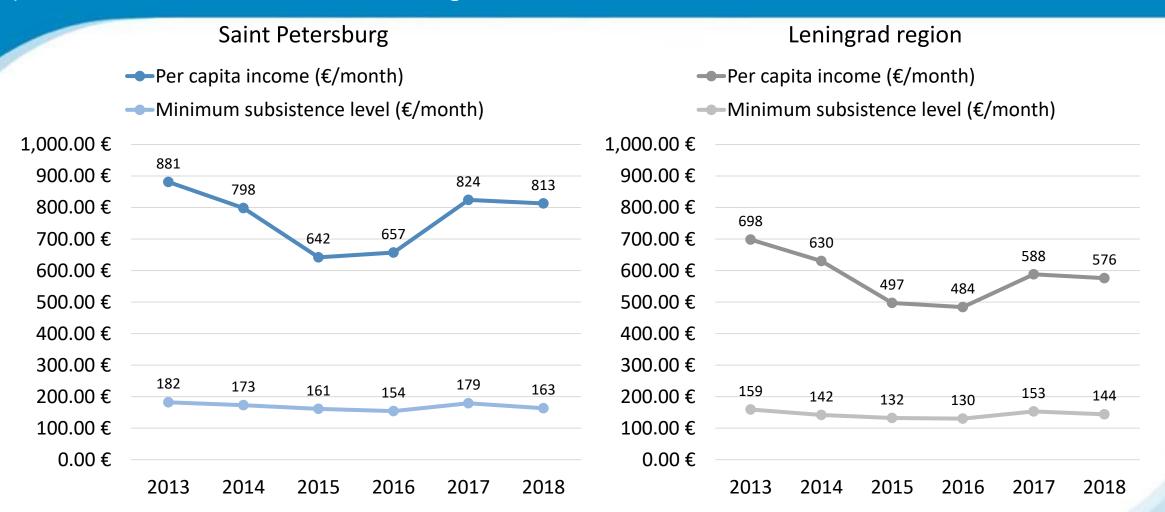


Living standards in Moscow and St. Petersburg differ substantially from the rest of Russia



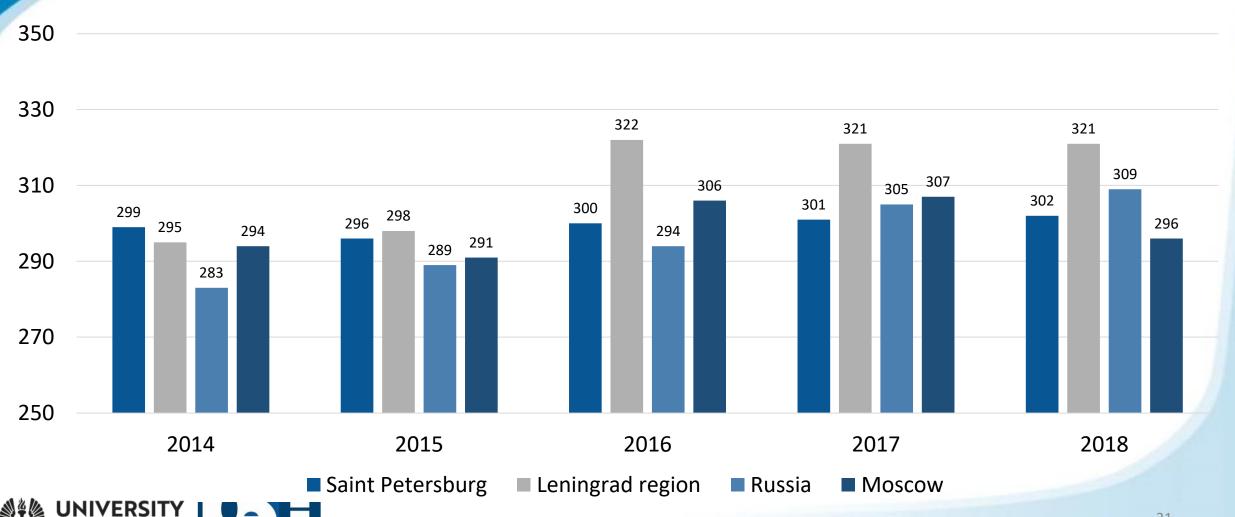


b) Main socio-economic indicators of living standards, €/month

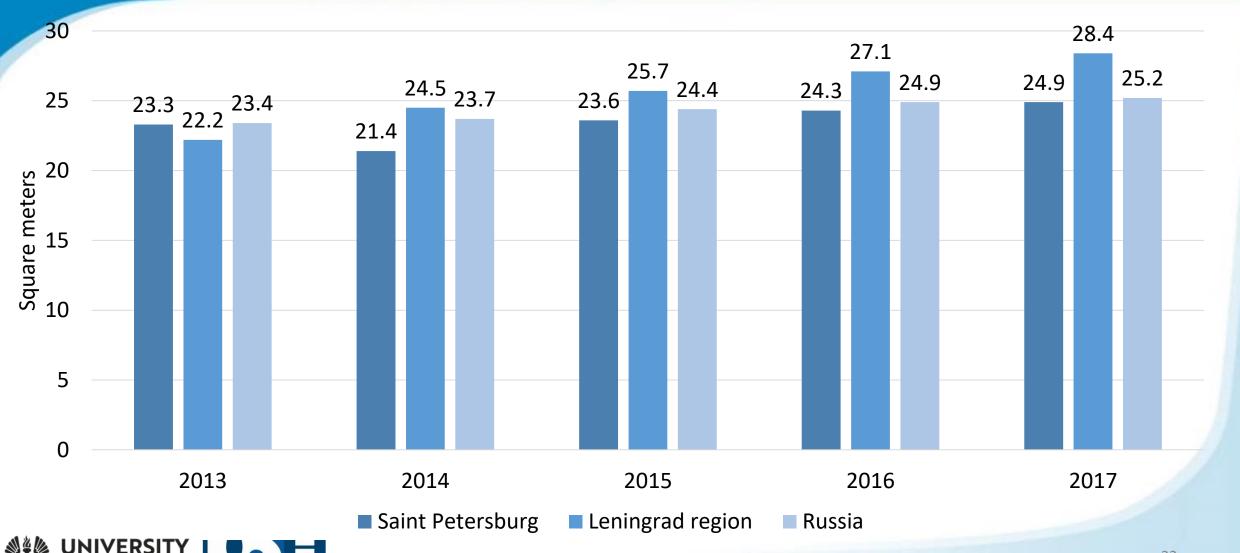




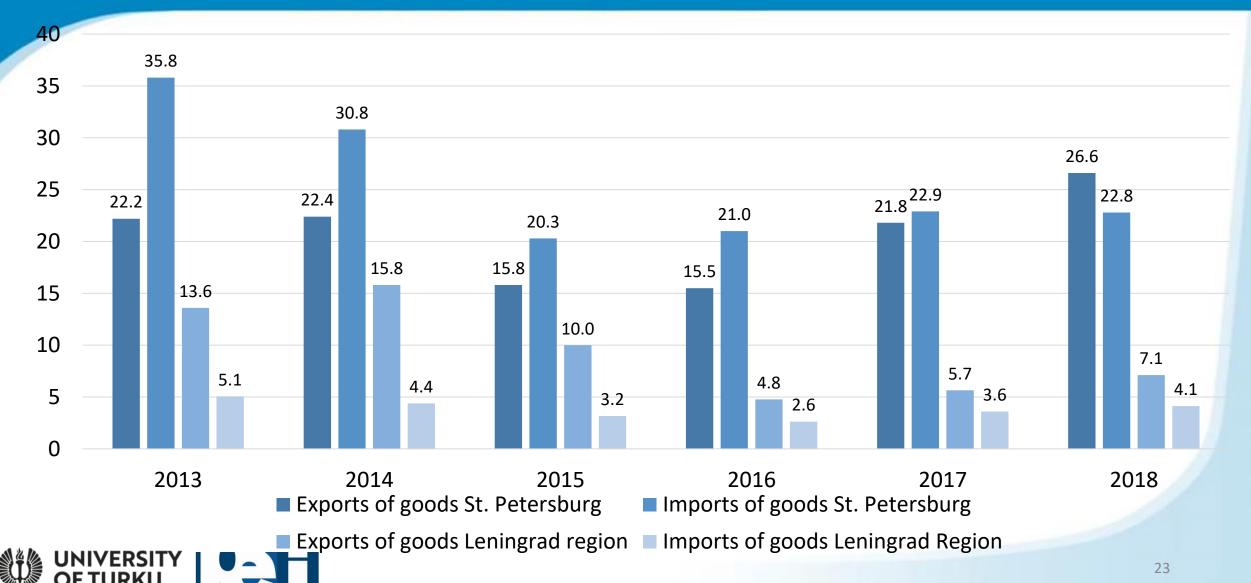
c) Number of passenger cars per 1000 persons



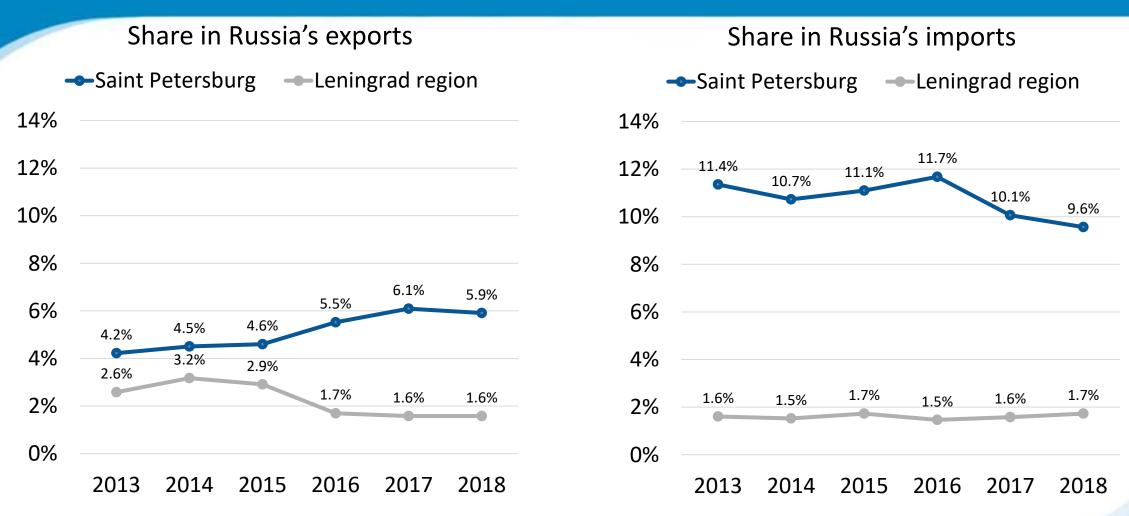
d) Average apartment size (square meters per person)



a) Exports and imports, billion \$



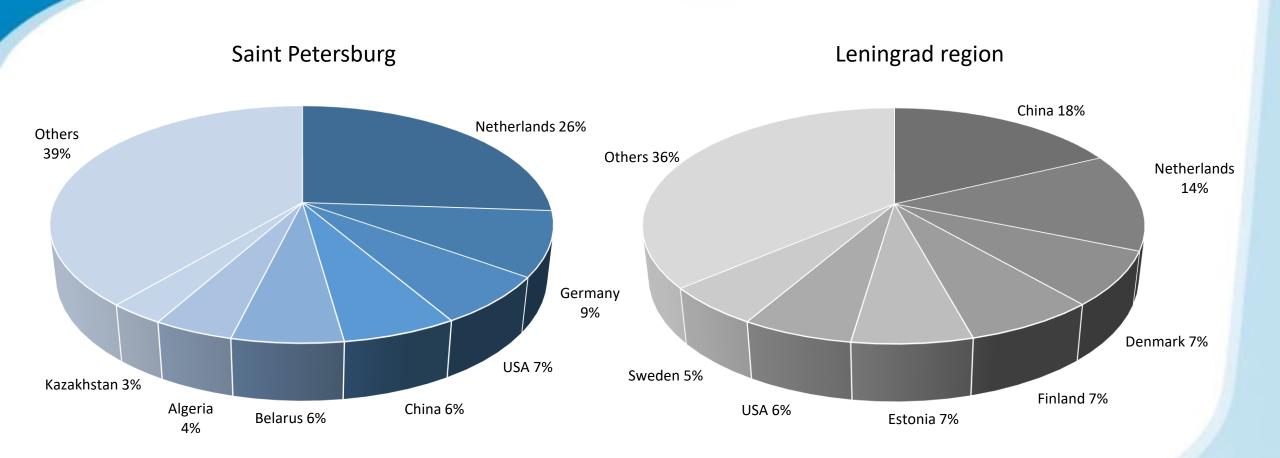
b) Share in Russia's exports and imports



Both, the exports and the imports, are larger in terms per capita than Russian average

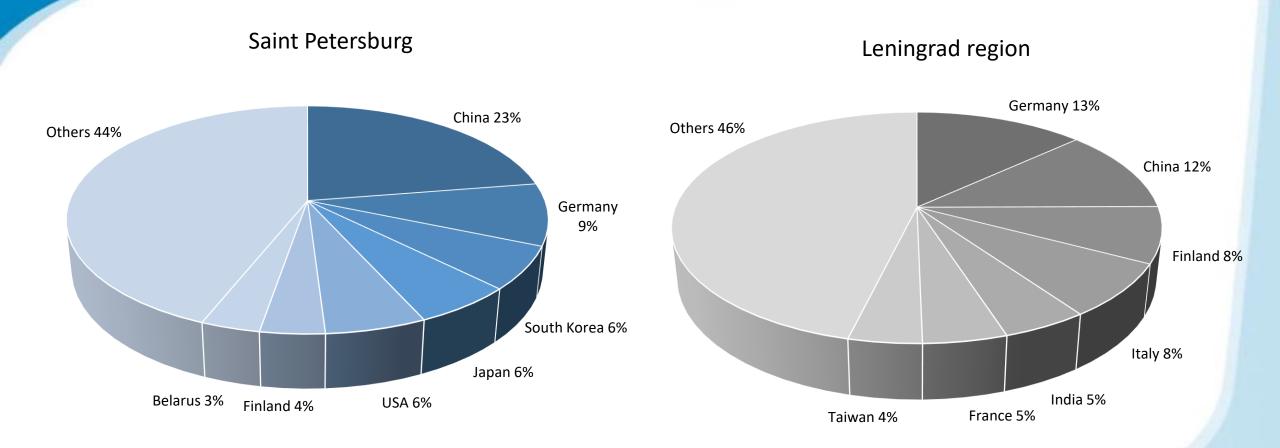


c) Exports by country in 2018





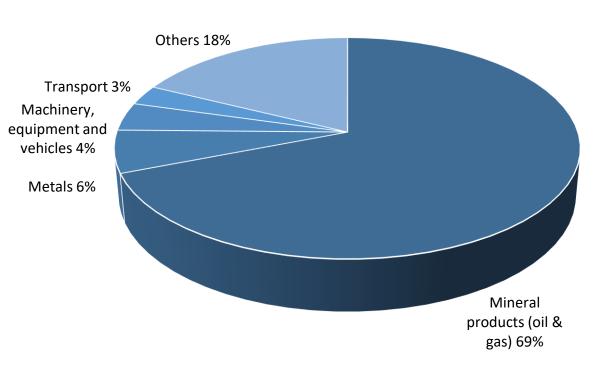
d) Imports by country in 2018



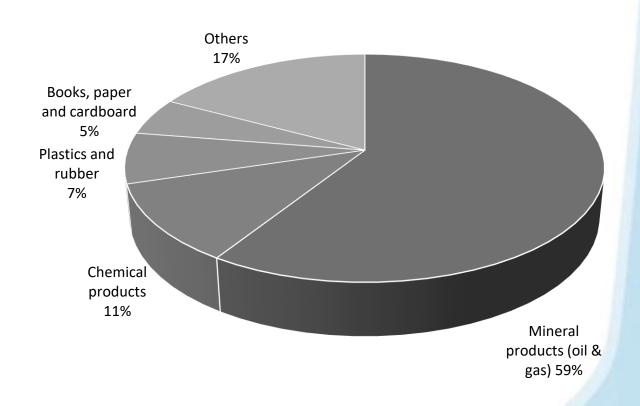


e) Export structure in 2018



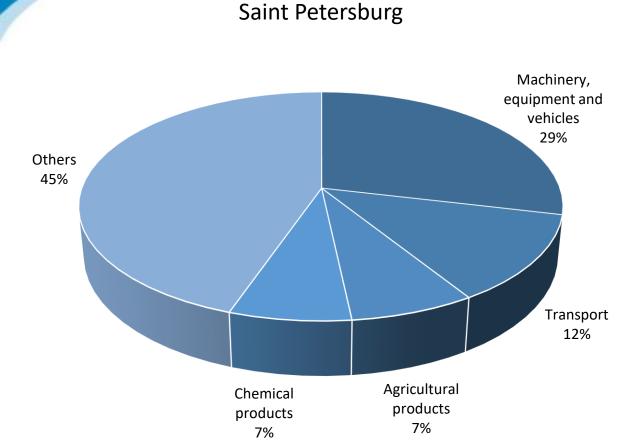


Leningrad region

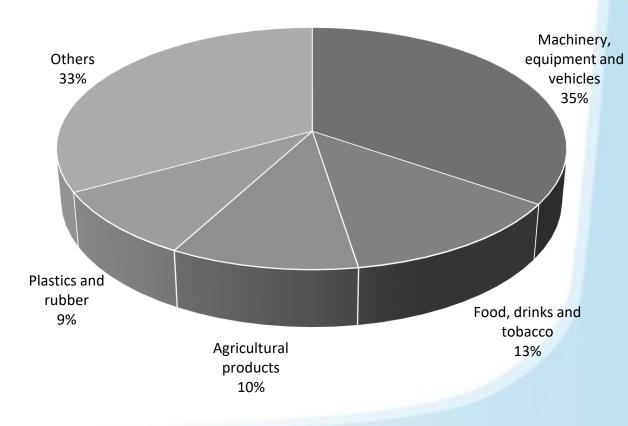




f) Import structure in 2018



Leningrad region





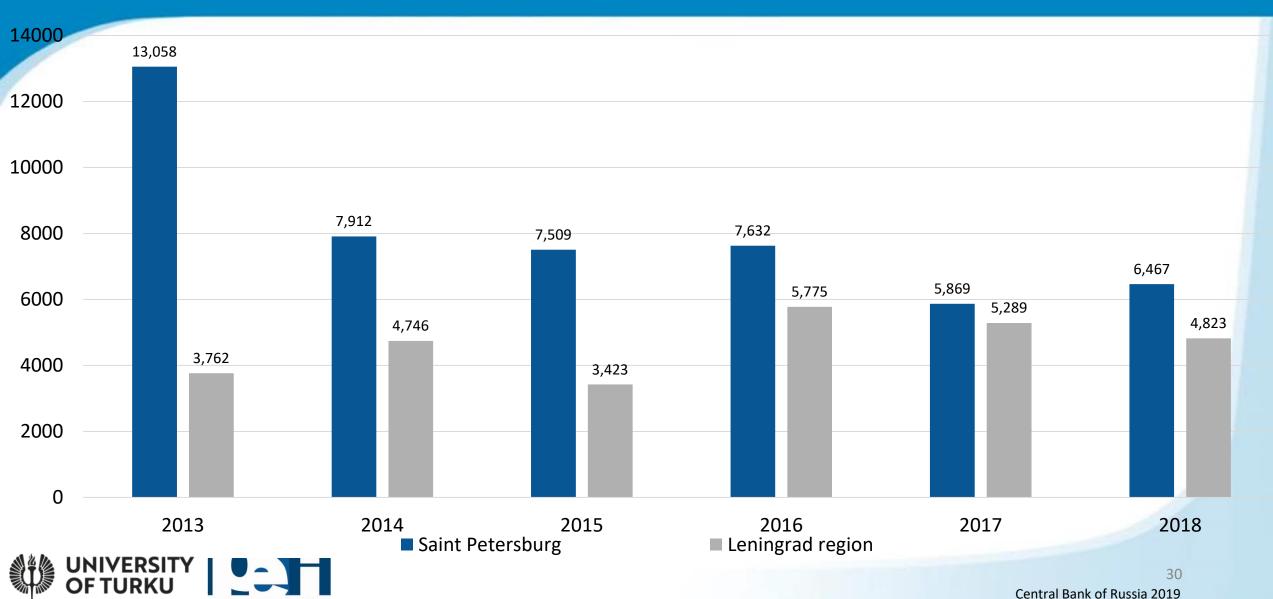


g) Structure of all investments in fixed capital, percentage

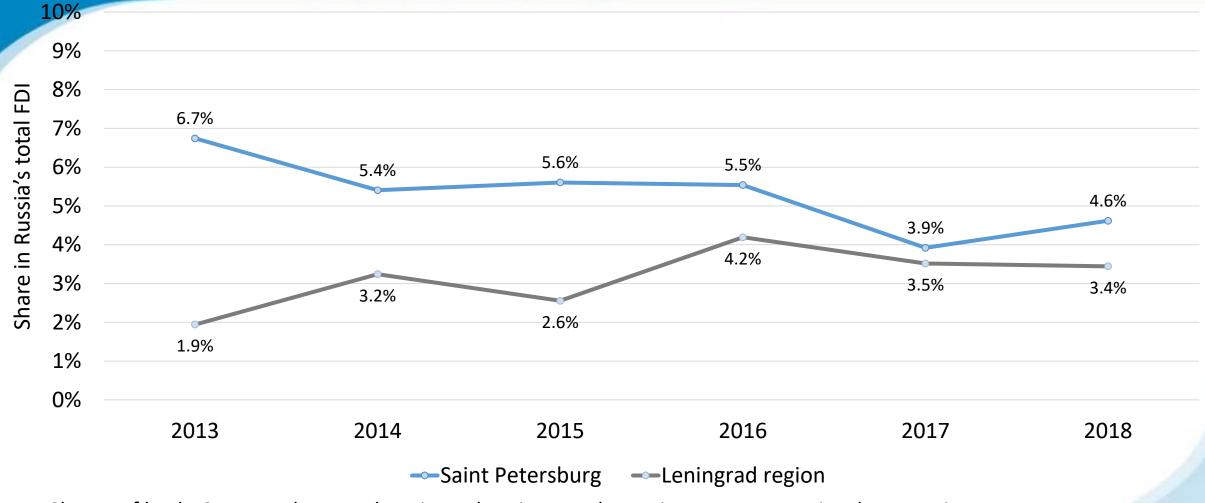
	20)12	20)13	20)14	20)15	20)16	20)17
	City	Region										
Equity	44.3	16.9	47.2	22.9	42.9	35.2	50.0	36.7	64.2	41.8	57.4	30.4
Loans	13.1	20.0	14.7	27.0	15.8	19.5	7.7	14.6	5.2	10.6	6.6	12.5
Assets from state budget	29.2	16.0	27.4	14.9	23.4	18.8	26.9	22.3	16.0	16.6	21.7	15.4
Foreign assets	1.0	1.7	0.5	1.8	0.1	0.1	0.4	0.2	0.2	0.1	0.5	0.2
Others	12.4	45.4	10.2	33.4	17.8	26.4	15.0	26.2	14.4	30.9	13.8	41.5
Total (billion €)	8.8	8.3	11.2	6.0	10.3	3.3	7.1	3.3	9.2	3.6	10.0	5.1



h) Development of FDI inflow, million \$



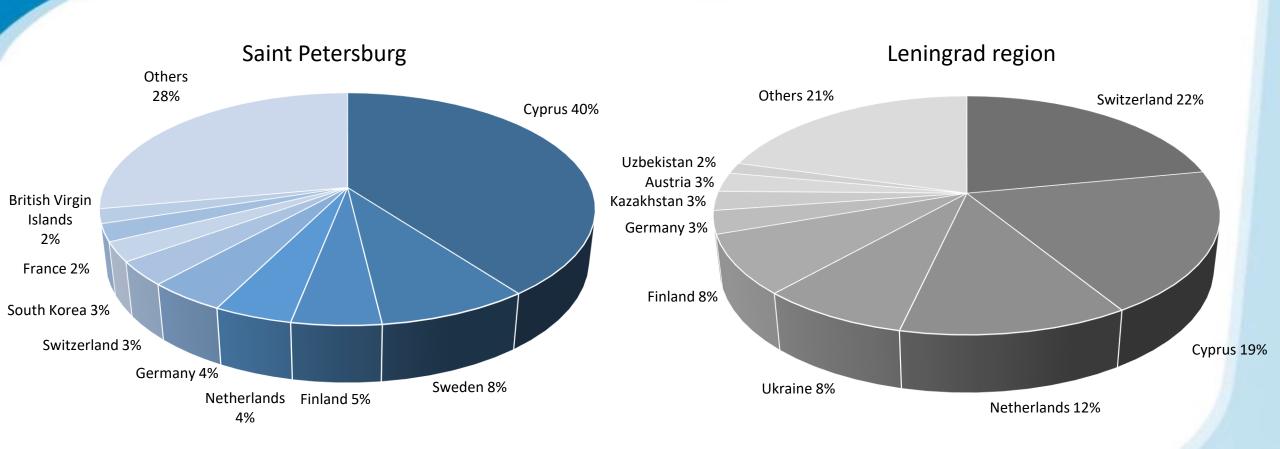
i) Share in Russia's total FDI, percentage



• Shares of both, St. Petersburg and Leningrad region, are larger in terms per capita than Russian average

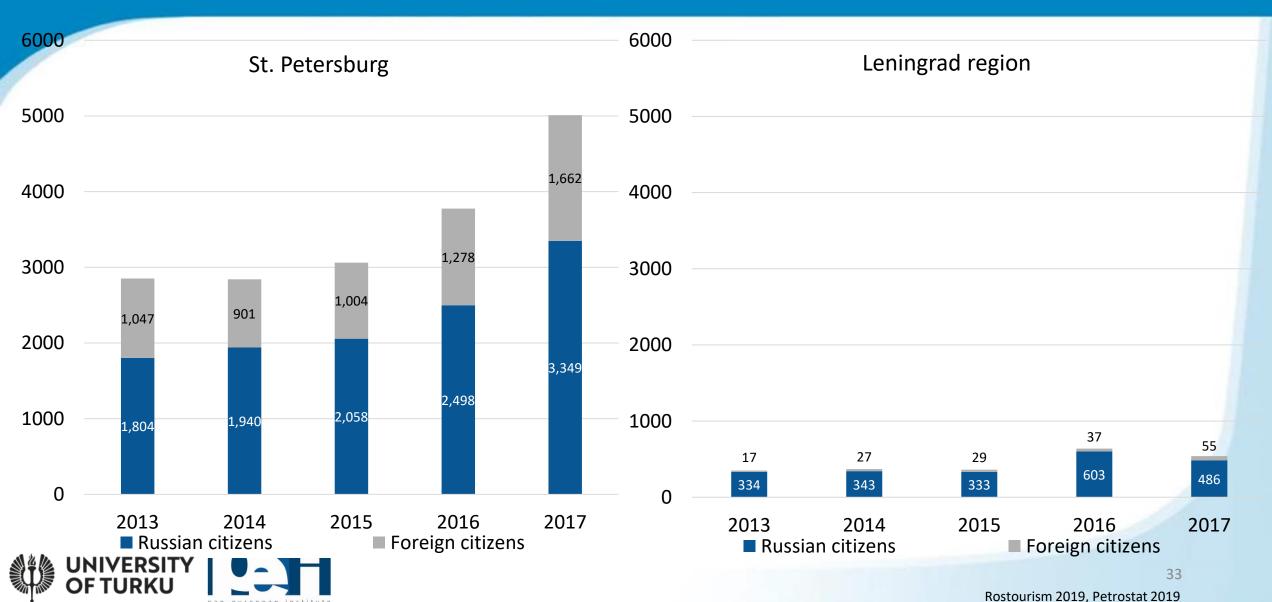


j) Foreign investment by country of origin in 2018





k) Visitors in hotels and other accommodation services (thousands visitors)



a) Special economic zones in Saint Petersburg

Total area 182.3 hectares (two sites):

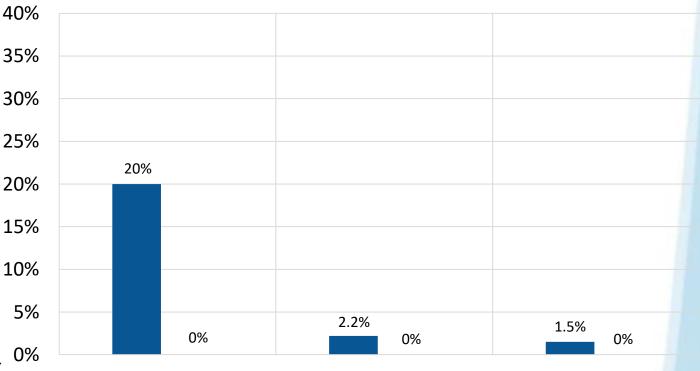
- Noydorf 19.0 hectares
- Novoorlovskaya 163.3 hectares

Focus industries:

- Microelectronics
- Pharmaceuticals and medical industries
- IT and telecom
- Energetics

Incentives for resident investors:

- Land tax exemption
- Property tax exemption
- Corporate income tax reduced to 15.5%
- Transport tax reduced from 1-200 RUB/horsepower to 0 RUB/horsepower*
- Customs free zone



Profit tax (for the entire Property Tax (within 10 Land Tax (within 5 years period of SEZ) years from the date of of the registration) registration)

■ General terms

■ Terms of SEZ residents





b) Some industrial parks of Leningrad region

	Distance to St Petersburg	Specialization	Some examples of residents	Contact details
Ust-Luga	130 km	Enterprises, petroleum and petrochemical sectors	Producers of car parts, equipment and electronics, refiners of hydrocarbon	http://www.ust-luga.ru/group/ulip/
Greenstate	1.5 km	Logistics, packaging, engineering, production of car parts, building materials and foodstuffs	Gorigo (logistics complex), Siemens TGT (production of gas turbines), Viking Lifesaving Equipment and Ponsse (maintenance), Pit-Product (meat processing)	https://www.yit-greenstate.com/en
M10	1 km	Multiprofile	John Deere (farm machinery), Sotrans (logistics, cargos), Tender (wholesale)	http://mcm10.ru/en/
Fedorovskoe	2 km	Enterprises	Gelios (metal goods), Stillwood (furniture), Jotun (liquid and powdered paint), Lenprobeton (concrete products)	http://fedorovskoe.pro/



c) Automobile cluster in Saint Petersburg

St. Petersburg is Russia's leading center for the automotive industry:

- 5 plants, one more is being built
- 8 000 workers
- Gross investment over 1 billion \$
- More than 400 000 cars manufactured every year

Other clusters

- Pharmaceutical and medical cluster
- Power engineering cluster
- Shipbuilding cluster
- Radio electronics cluster
- Aerospace cluster
- IT Cluster

Company	Opened	Annual production volume	Value of investments	Number of workers
Toyota	2007	50 000 – 100 000	\$ 500 mn*	2 600
Nissan	2009	50 000 – 100 000	\$ 420 mn	2 200
Hyundai	2010	200 000	\$ 450 mn*	2 200
MAN	2012	1 000	\$ 110 mn	100



d) 2018 FIFA World Cup in Saint Petersburg

- Saint Petersburg is one of the Russian cities which hosted the 2018 FIFA World Cup, including a semifinal match.
- Owing to this fact, Saint Petersburg and Leningrad region received funding by FIFA, as well as federal and municipal funding for implementation of infrastructure projects.

Projects implemented:

- Zenit Arena for 69 500 people for 1 billion €
- Pulkovo's new airport terminal for 1.2 billion €
- Development of Gatchina that was the place of accommodation for one of the teams
- Development of metro and commuter transport



a) Consulates general (1/2)

Country	Web page
Armenia	http://russia.mfa.am/ru/
Azerbaijan	http://azconsulate.spb.ru/
Belgium	https://russia.diplomatie.belgium.be/fr/ambassade-et-consulats
Bulgaria	https://www.mfa.bg/en/embassies/russiagc3
China	http://saint-petersburg.china-consulate.org/
Cyprus	http://www.mfa.gov.cy/mfa/consulate/consulate_spb.nsf/cgsp04_en/cgsp04_en?OpenDocument
Denmark	https://rusland.um.dk/en/about-us/contact/
Estonia	http://peterburg.estemb.ru/
Finland	https://finlandabroad.fi/web/rus/etusivu
France	https://ru.ambafrance.org/-Consulat-general-de-France-a-Saint-Petersbourg-
Germany	http://www.sankt-petersburg.diplo.de/Vertretung/stpetersburg/ru/Startseite.html
Greece	https://www.mfa.gr/russia/ru/consulate-general-st-petersburg/
Hungary	https://szentpetervar.mfa.gov.hu/rus
India	http://cgispburg.gov.in/index.php
Israel	http://embassies.gov.il/SPB/Pages/default.aspx
Italy	http://www.conssanpietroburgo.esteri.it/
Japan	https://www.st-petersburg.ru.emb-japan.go.jp/itprtop_ru/index.html



a) Consulates general (2/2)

Country	Web page
Kazakhstan	http://mfa.gov.kz/en/s-petersburg
Latvia	https://www.mfa.gov.lv/en/stpetersburg
Lithuania	http://consulate-stpetersburg.mfa.lt/
Norway	https://www.norway.no/ru/russia/norway-russia/consulate-general-st-petersburg/
Poland	https://sanktpetersburg.msz.gov.pl/ru/;jsessionid=7E583458EE63AD93EC09A26308B1C6B5.cmsap1p
Romania	https://moscova.mae.ro/en
Slovakia	https://www.mzv.sk/web/cgsaintpetersburg-ru
South Korea	http://rus-stpetersburg.mofa.go.kr/worldlanguage/europe/rus-stpetersburg/main/index.jsp
Spain	http://www.exteriores.gob.es/Consulados/SANPETERSBURGO/ru/consuladoenruso/Paginas/default.aspx
Sweden	https://www.swedenabroad.se/en/embassies/russia-saint-petersburg/
Switzerland	https://www.eda.admin.ch/countries/russia/ru/home/predstavitelstva/botschaft/generalconsulate.html
The Czech Republic	http://mzv.cz/
The Netherlands	https://www.netherlandsworldwide.nl/countries/russian-federation/about-us/consulate-general-in-stpetersburg
The United Kingdom	http://ukinrussia.fco.gov.uk/ru/about-us/other-locations/st-petersburg-consulate-general/
Turkey	http://stpetersburg.cg.mfa.gov.tr/Mission
Ukraine	https://spb.mfa.gov.ua/ru



b) Some authorities

The Governor of Saint Petersburg

- Address: Smloniy
- https://www.gov.spb.ru/governor/

Committee on External Relations of Saint Petersburg

- Address: Smloniy
- http://kvs.spb.ru/

The Regional Government of Leningrad region

- Address: prosp. Suvorovskiy, 67
- http://lenobl.ru/ru/

The Committee on Foreign Economic and Interregional Relations of Leningrad region

- Address: prosp. Suvorovskiy, 67
- http://inter.lenobl.ru/ru/



c) Some useful links and business supporting services

- Baltic Rim Economies https://sites.utu.fi/bre/earlier-bre-reviews/
- Electronic Publications of the Pan-European Institute https://www.utu.fi/en/university/turku-school-of-economics/pei/publications-and-reports
- American Chamber of Commerce in Russia https://www.amcham.ru/eng
- Association of European Businesses https://aebrus.ru/en/
- British Chamber of Commerce in Russia https://www.rbcc.com
- Chamber of Commerce http://spbtpp.ru/
- Foundation for Assistance to Small Business Lending http://credit-fond.ru/
- Information and analytical resource on key indicators of investment attractiveness of St. Petersburg http://spbinvestment.ru/ru
- Unified Entrepreneurship Center https://www.crpp.ru/en/aboutsenteren
- Public Council for Small Business Development http://www.osspb.ru
- St. Petersburg International Business Association https://www.spiba.ru

